

Agera Select



Recruitment done right

Avoid mistakes

Hiring the right sales person is important. Getting hold of people who perform well, who truly deliver.

It often seems that managers base their search on irrelevant criteria, and use unnecessary and sometimes even incorrect test instruments that demand too much time and expense in relation to their utility.

The Agera Sales team are experts in sales efficiency. We devote all our time to training sales people and developing sales processes. We've been doing this for almost 30 years. We know what we're doing; we know the territory. That's why we can offer sales-oriented companies and organizations a concrete service in conjunction with employee selection and induction.

Our service is called Agera Select©. It is easy-to-understand and extremely effective.

The investment

The client is responsible for advertising, administration, an initial selection, and interviews. We assist by providing tools and expertise.

The selection process can be carried out quickly. Within 24 hours.

The purpose of Agera Select© is to quickly get high-performing salespeople into their job role.

Agera Select© is easy to use.

The entire process is carried out by Internet and phone.

Increased sales productivity

Our deliverable to the client consists of basic data describing the candidate's

- Personal typology
- Ability to generate leads
- Desire to achieve expected goals
- Emotional sales impediments
- Prospecting gas pedal
- Prospecting brake

The report is presented and discussed in a phone meeting.